

## **Patricia M. Emerson**

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Baltimore, Maryland 21202 Cell 410.790.7573

### **Strategic and Financial Planning/Business Turnaround**

Over thirty years of financial management experience including being a Manager of a Big Four accounting firm, Controller of a Fortune 100, CFO of mid-sized privately held manufacturing and distribution companies with proven strategic problem solving abilities and the focus to achieve desired results.

#### **Financial experience includes:**

- Financial turnarounds (including the successful turnaround and sale of a Chapter 11 company).
- Strategic planning.
- Financial and managerial reporting.
- Internal control evaluation and enhancement.
- Detailed cash flow analysis combined with recommendations for improvement.
- Significant exposure to privately held companies.
- Financial modeling and forecasting.

#### **HR experience includes:**

- Union contract negotiations and mediation of issues.
- Development of employee handbooks.
- Writing and evaluating job descriptions.
- Creating incentive-based compensation programs.
- Administration of 401K plans (including audit preparation).

#### **IS experience includes:**

- Evaluation, recommendation and installation of industry specific software for a long-term contractor and a food manufacturer/distributor.

**M.A.S. in Business Administration--Johns Hopkins University, B.S. in Accounting--Towson University, CPA.**

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### **Career Overview**

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<b>STRATEGIC PARTNERS, LLC</b> , Baltimore, Maryland Financial Consultant	2013 – Present
<b>ADVANCE BUSINESS SYSTEMS</b> , Cockeysville, Maryland Interim CFO	2011-2012
<b>MARYLAND HOTEL SUPPLY CO., INC.</b> , Baltimore, Maryland Vice President of Finance and Administration/CFO	1994-2010
<b>MEDIFAST (previously Jason Pharmaceuticals, Inc.)</b> , Owings Mills, MD Vice President of Finance and Administration/CFO	1990-1994
<b>TEXAS INSTRUMENTS, INC. (Process Automation Systems)</b> , Hunt Valley, MD Controller	1984-1990
<b>ERNST &amp; YOUNG</b> , Baltimore, Maryland Audit Manager	1979-1984

### **Professional Organizations and Affiliations**

#### **Adjunct Professor**

Loyola University, Sellinger School of Business and Management  
(Graduate Program: 2002, Undergraduate Program: 2012-present)  
Baltimore, MD

Carroll Community College, Business and Information Technologies/Accounting  
(January 2012-present)  
Westminster, MD

#### **Board Memberships**

Johns Hopkins Children's Center Corporate Advisory Board (2007-present)  
Loyola University Accounting Advisory Board (2000-2007)

#### **Organizations**

American Institute of Certified Public Accountants (AICPA)  
Maryland Association of Certified Public Accountants (MACPA)